

## ***ITUtility SaaS Partner Program Overview***

ITUtility has developed PortalDesk, a Software-as-a-Service (SaaS) suite of productivity tools that includes: sales automation, project delivery, help desk, expense tracking, messaging and collaboration. This SaaS suite integrates with Microsoft Outlook®, Exchange® and SharePoint® and is accessible from any computer, Windows Mobile or Blackberry device. You can offer this suite to your customers as a bundled service or as a separate set of Stock Keeping Units (SKUs). You can resell the offering under the PortalDesk brand or as a private label offering with your branding. Your customers can choose from a number of SKUs from base Outlook Web Access e-mail to a full business service. Whether your customers have 5 or 500 employees, you can offer them all the features of a Business Portal that integrates with Microsoft Exchange and SharePoint and is accessible from anywhere.

If you are not familiar with SaaS, it has some immediate benefits for you and your customers. For you it means being able to offer added-value services to your existing customers with minimal investment on your part. For your customers, it means getting access to business productivity tools without the expense, risk and hassle of owning them.

By becoming an ITUtility SaaS Partner, you save yourself from having to invest in creating a hosting environment on your own. As our partner we provide you with the support of an infrastructure that includes: enterprise-grade servers, a highly-secure data center, the latest in anti-spam and anti-virus technology and all the redundancies necessary to ensure the highest level of service provisioning and reliability.

You can setup your customers within minutes and customize the service to meet their individual business needs. We provide the tools you need to get up and running quickly as a SaaS service provider by providing you with bundled SaaS offerings, an automated billing system and a control panel to manage the service on behalf of your customers.

There is even more money in it for you than just selling SaaS. You can upsell SaaS setup and support services should you choose, such as:

- Computer setup and configuration;
- Microsoft Exchange and document migration;
- Business Portal, SharePoint and Dynamics CRM customization;
- Site administration and support;
- End-user training.

So not only can you profit from bringing your customers one of the best SaaS solutions on the market, you can improve your top and bottom line with every sale. Visit our website at [www.ITUtility.NET](http://www.ITUtility.NET) to learn more.

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